

# Social Media Analytics

Making sense of Big Data



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<http://www.youtube.com/user/HammerDemos/videos>

# Statistics play a big role in big data and data science...and it is hot

The screenshot shows the Harvard Business Review website. At the top is the HBR logo and a search bar. Below the logo is a navigation bar with links: THE MAGAZINE, BLOGS, VIDEO, BOOKS, CASES, WEBINARS, and COURSES. A 'Guest' login prompt is visible. The main content area features the title 'THE MAGAZINE October 2012'. Below this is an 'ARTICLE PREVIEW' section with a key icon and text: 'To read the full article, sign-in or register. HBR subscribers, click here to register for FREE access'. The article title 'Data Scientist: The Sexiest Job of the 21st Century' is prominently displayed, followed by the authors 'by Thomas H. Davenport and D.J. Patil'. Below the title is a 'Comments (97)' link and social media sharing icons. The article's cover image is a colorful, abstract artwork featuring a grid of circles and lines. To the right of the image is a 'RELATED' section with a link to the 'Executive Summary' and an 'ALSO AVAILABLE' section with a 'Buy PDF' link. At the bottom of the image, a caption reads: 'Artwork: Tamar Cohen, Andrew J Buboltz, 2011, silk screen on a page from a high school yearbook, 8.5" x 12"'. The entire screenshot is framed within a dark blue gradient background.

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THE MAGAZINE  
October 2012

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## Data Scientist: The Sexiest Job of the 21st Century

by Thomas H. Davenport and D.J. Patil

Comments (97)

RELATED

**Executive Summary**

ALSO AVAILABLE

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<http://hbr.org/2012/10/data-scientist-the-sexiest-job-of-the-21st-century/>

# How would you present the meaning of all this?



More than **1 billion unique users visit Youtube each month** watching over 6 billion hours of video



More than 388 million people view more than **12.7 billion blog pages each month**



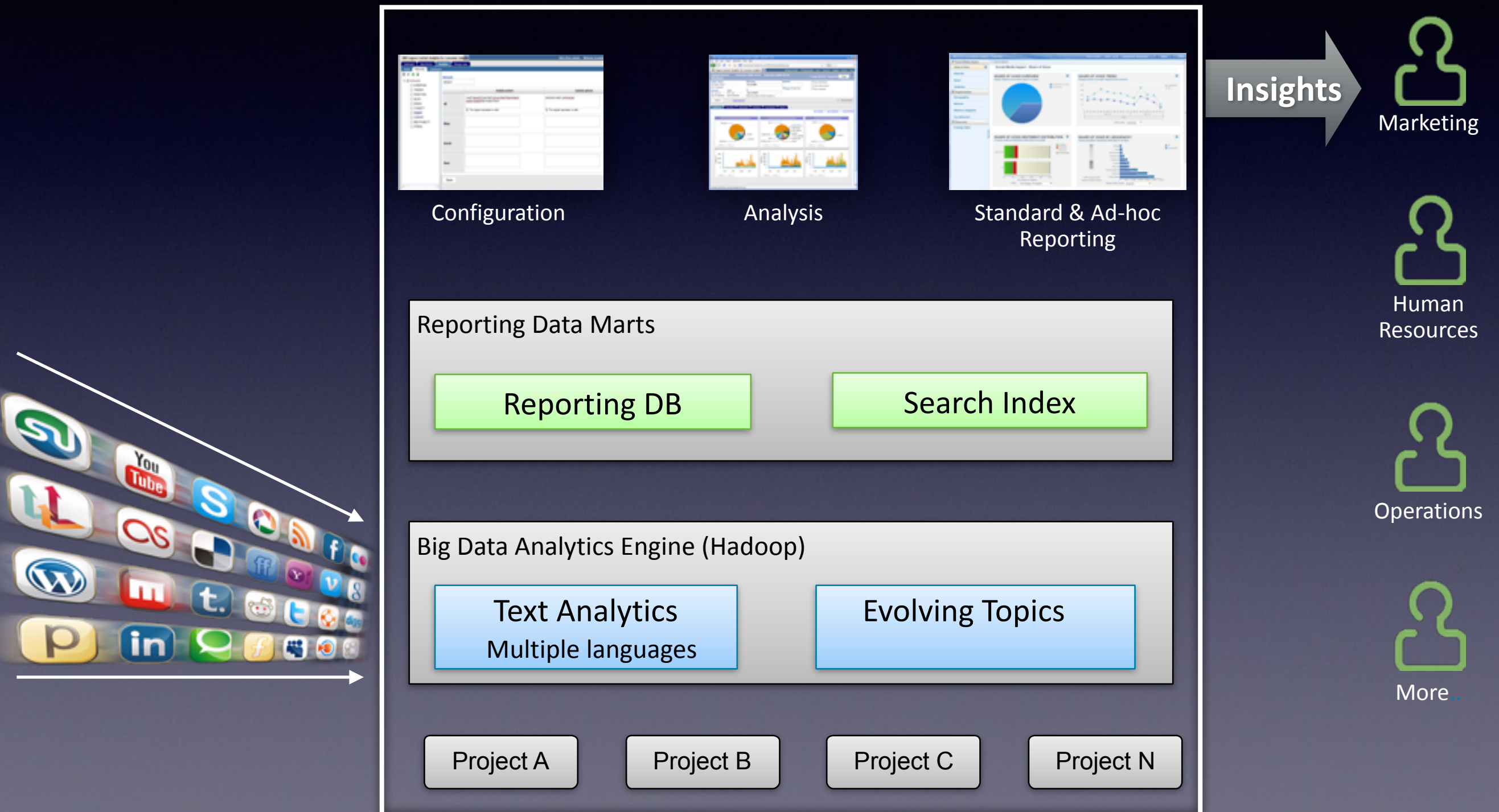
There are 500 million tweets daily – that's **5,700 per second**



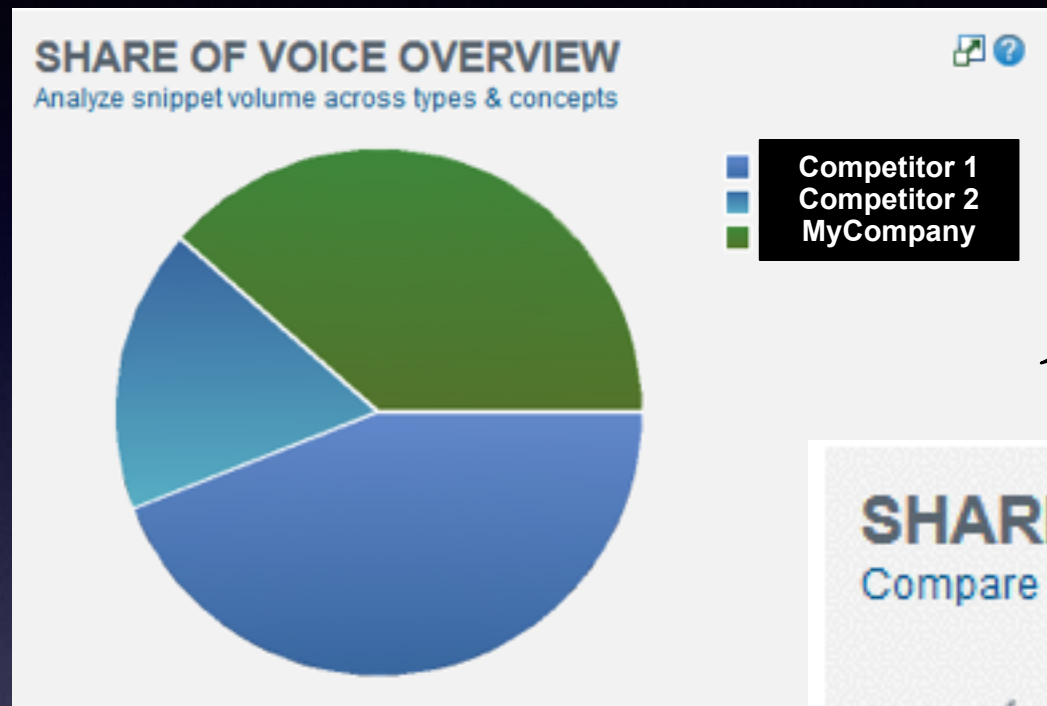
50% of Facebook users check it daily – there are **more than 1 billion users world wide**



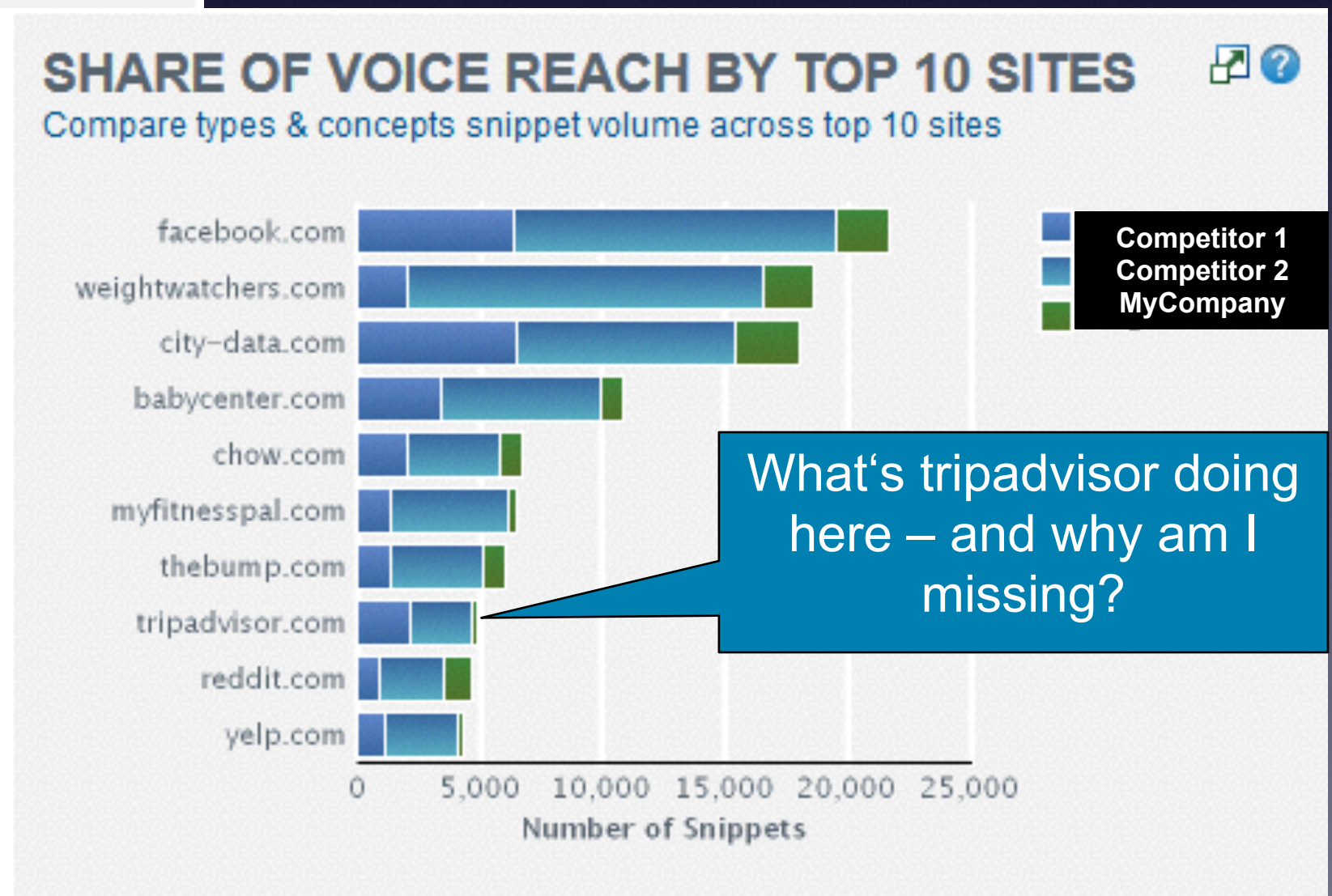
# The Big Picture



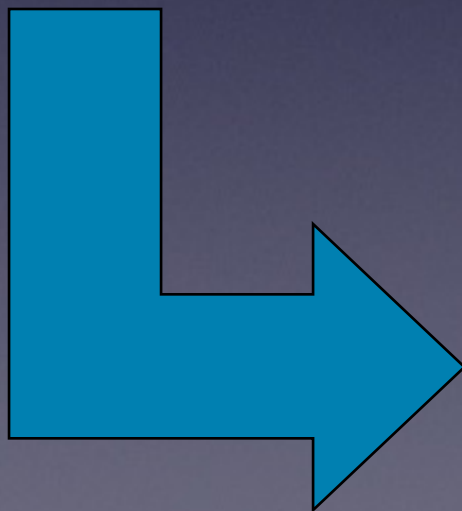
# Aggregation



I „lag“ behind my peers



What's tripadvisor doing here – and why am I missing?



# Behavior & Evidence

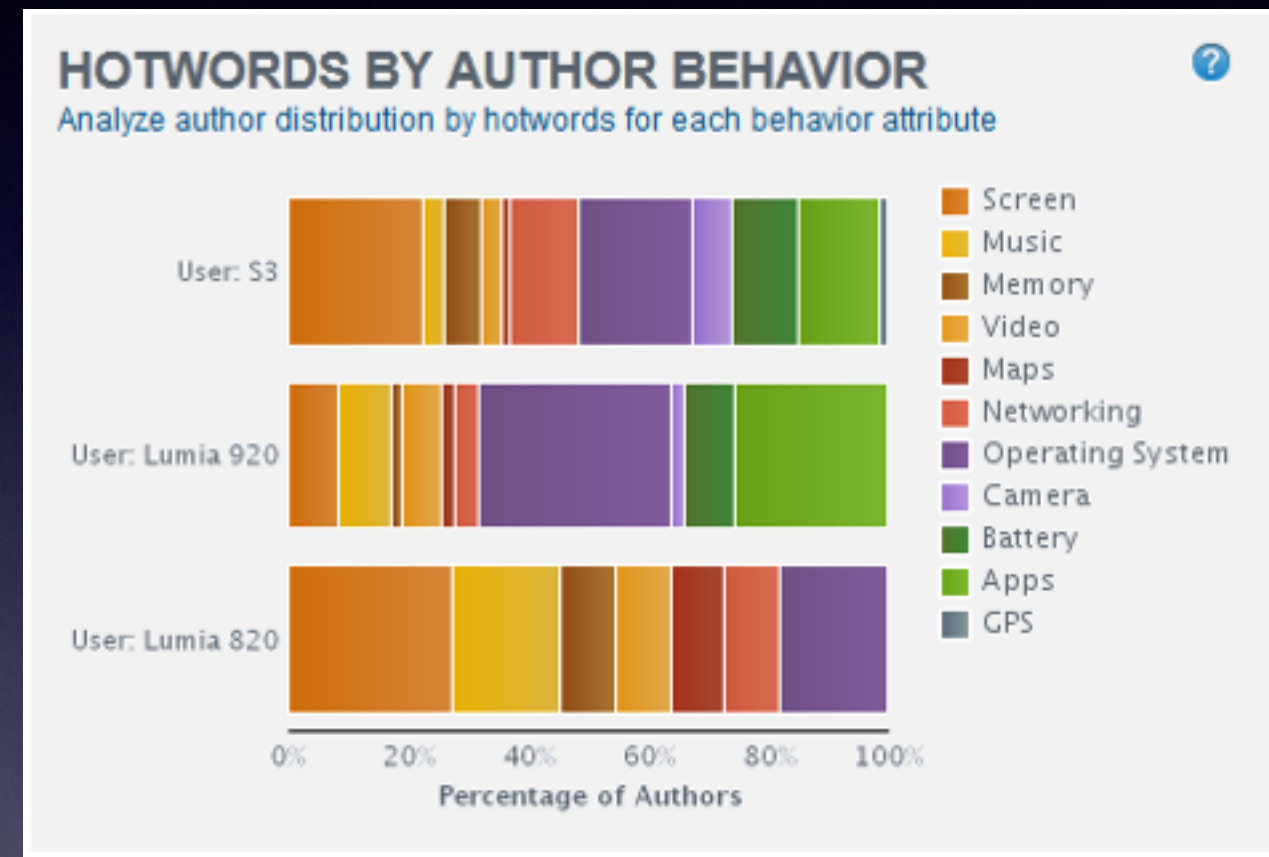
## Author behavior

**Users** of a certain product or service  
What product features are relevant for them?

**Recommenders**  
E.g., authors mentioning „you should use X“

**Detractors**  
e.g. authors mentioning „stay away from X“

**Prospective users**  
Potential sales leads for 1:1 engagement  
Identify sites where prospective users congregate

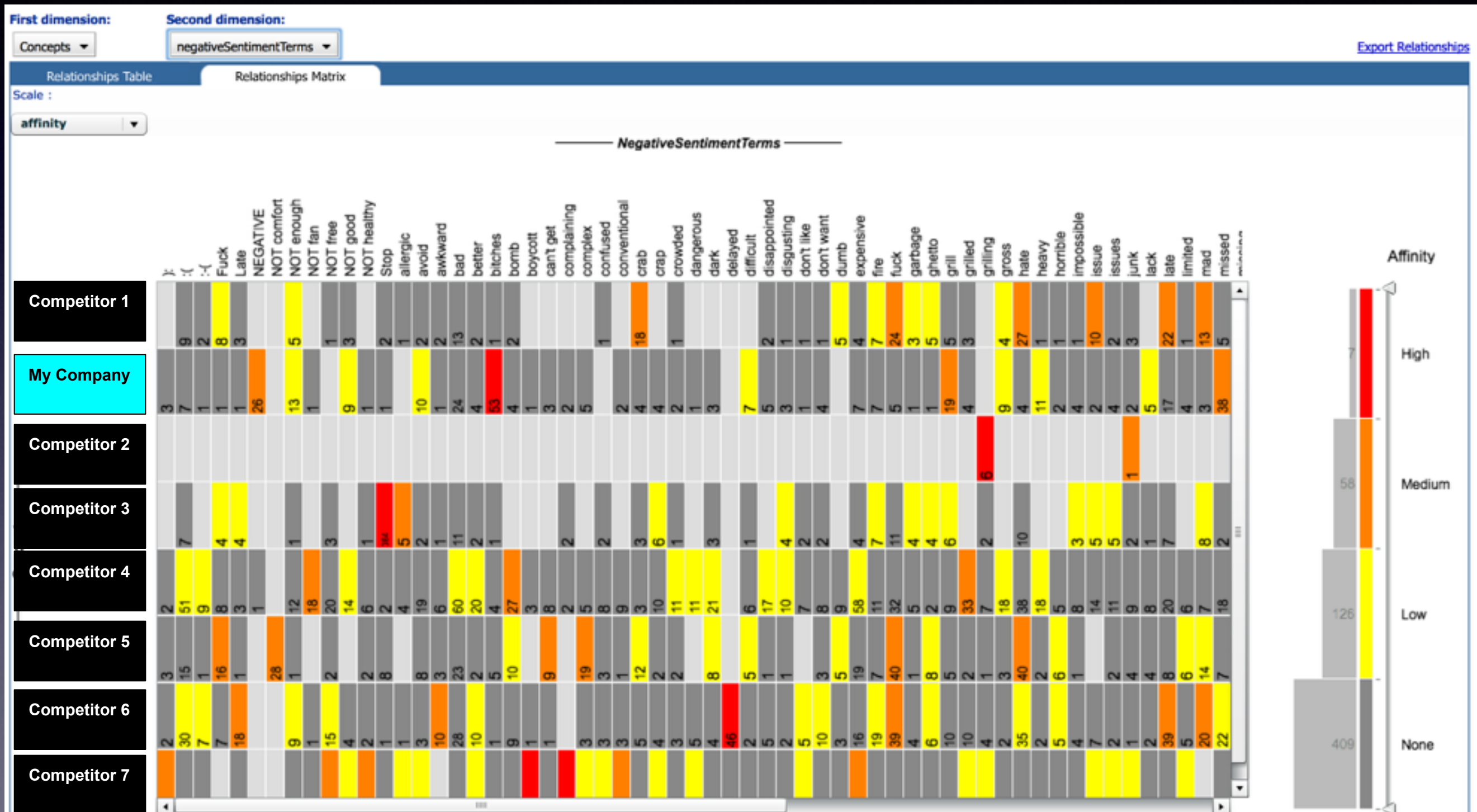


## Evidence

Author Name	Site URL	Number Of Snippets	Gender	Is Married	Has Children	Author Location	Behavior: Concept	Evidence Text
<a href="#">Blue Tooth</a>	http://www.ign.com	2	Unknown	Unknown	Unknown	Canada EDMONTON	Prospective User: S3	getting an S3
<a href="#">Ju5tin</a>	http://www.golivewire.com	2	Male	Unknown	Unknown	Canada SASKATCHEWAN	Prospective User: S3	will be getting an S3



# Sentiment Analysis



Colors show “correlation” between a concept and a topic

# Sentiment must be actionable

What is the sentiment of the following tweet?

“Bank X sucks, switched to Y now,  
and they’re great!”

We think this tweet does not have one **single** sentiment value. It’s  
a positive sentiment for Y, and a negative one for X

To be **actionable**, sentiment needs to be determined for a  
**particular concept** within a document. Document-level sentiment  
is not enough



# Must be concept related

What's the sentiment of this facebook post?

Lmao everyone I ask says my galaxy s5 is way better than my brothers iphone 5s

Like · Comment · Share

Neutral or... positive with a 0.5 probability ?

We think it's...

**Positive** for the Galaxy S5

**Negative** for the iPhone

| ... Lmao everyone I ask says my galaxy s5 is way better than my brothers iphone 5s ...

No further content    Language: English    Author Nathaniel R. (Nathaniel R. )

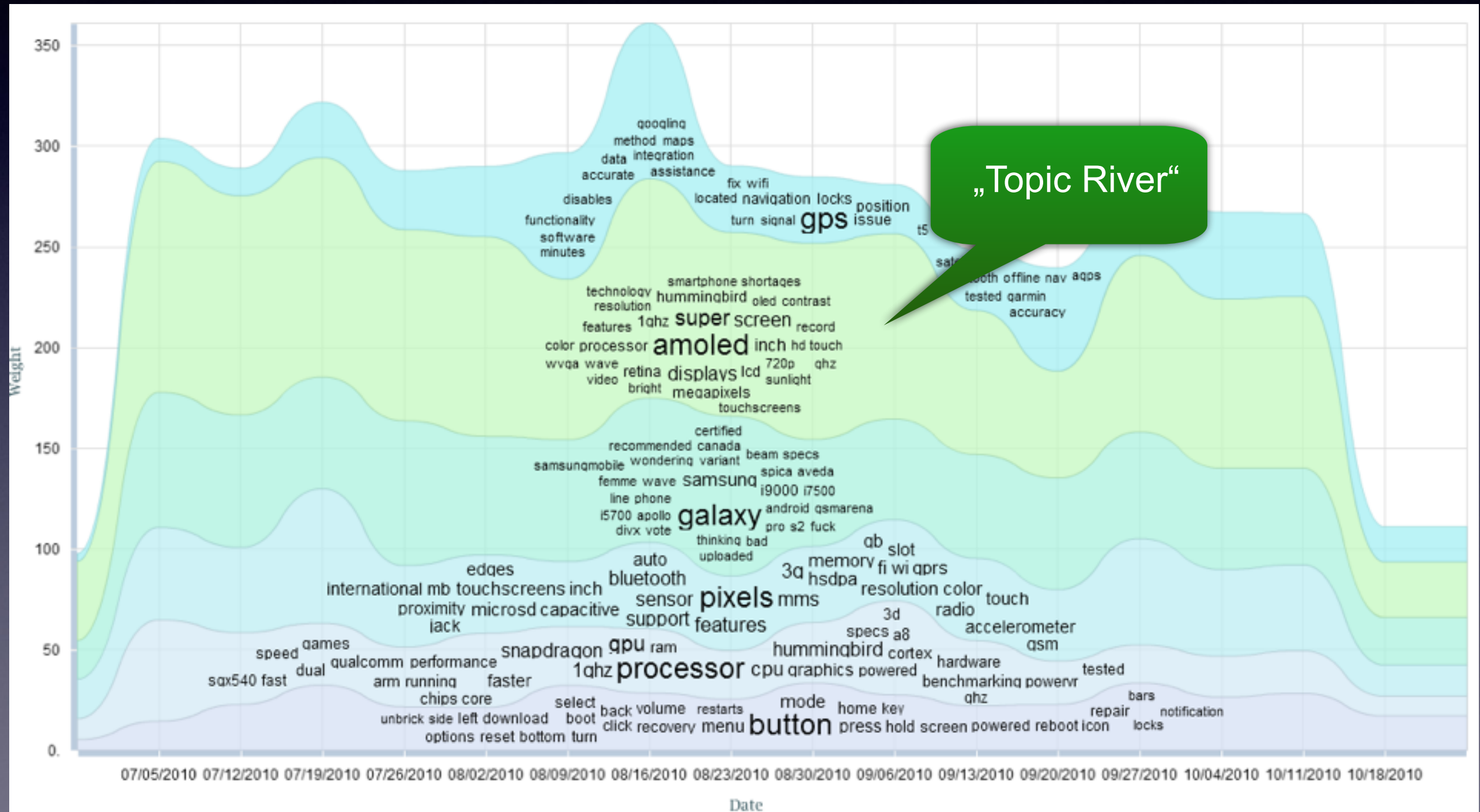
Sources: boards ( Facebook / Nathaniel R. )

| ... Lmao everyone I ask says my galaxy s5 is way better than my brothers iphone 5s ...

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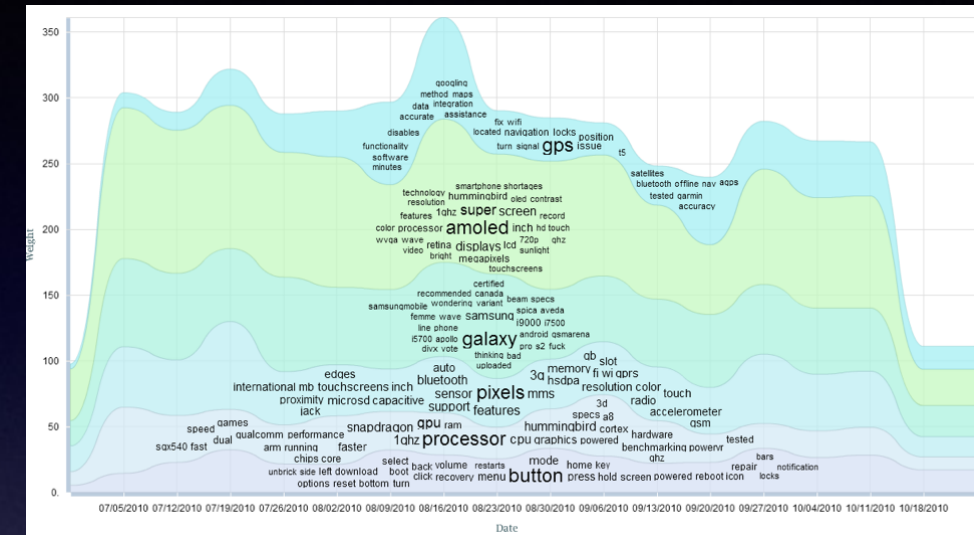
Sources: boards ( Facebook / Nathaniel R. )

# Evolving Topics around a particular smartphone



# How is it done?

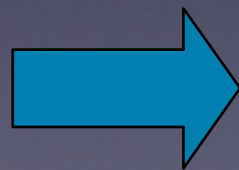
- Goal: find „lists of keywords“ (=topics) that allow to „reconstruct“ a social media post through a combination of topics
- Approach: Non-Negative Matrix Factorization
- Advantage over document clustering: focus is on getting representative topic keywords, which helps the user to understand what the documents „are about“, not „perfect“ document clusters
- Factorization problem:



document

0.1	0	0.15	0.2	...
0.2	0.3	0.01	0	...
0	0.1	0.02	0	...
0	0.02	0.05	0.08	...
0.01	0.07	0.08	0.09	...
0.09	0.08	0.04	0.02	...
0.08	0.02	0.01	0.02	...
...	...	...	...	...

Document-Term-Matrix  
X



document

K topics

0.1	0.2	0.15	...
0.2	0.31	0.5	...
0.6	0.1	0.1	...
0.3	0.02	0.2	...
0.01	0.07	0.09	...
0.19	0.08	0.3	...
0.4	0.02	0.02	...
...	...	...	...

Document-Topic-Matrix  
W

K topics

term

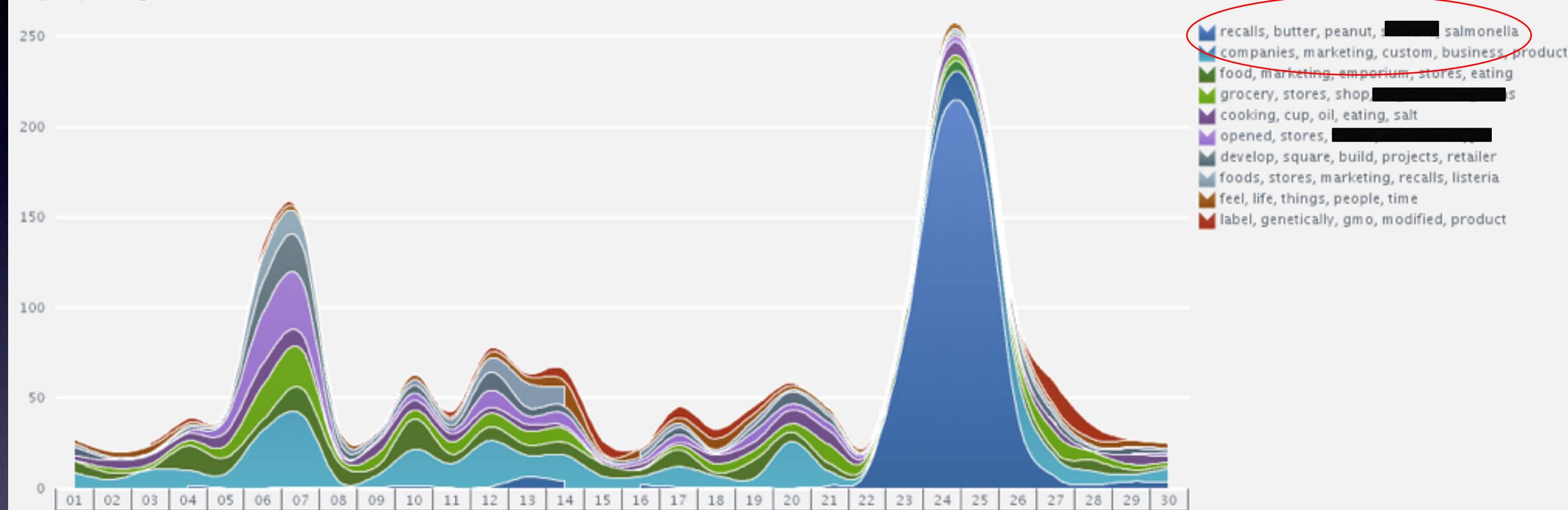
0.1	0	0.15	0.2	...
0.2	0.3	0.01	0	...
0	0.1	0.02	0	...
...	...	...	...	...

Topic-Term-Matrix  
H



# Topic Rivers: Example Use

**EVOLVING TOPICS TREND**  
Analyze topics weight over time



**AuthorName:** [REDACTED]

**Snippet:** Peanut butter recall expands beyond [REDACTED] Competitor 1 Associated Press WASHINGTON - A New Mexico-based company is recalling 76 types of peanut butter and almond butter after one of its products was linked to a salmonella outbreak. [REDACTED] Inc. recalled the products under multiple brand names after the Food and Drug Administration and the federal Centers for Disease Control and Prevention linked 29 salmonella illnesses in 18 states [REDACTED] and manufactures and packages the [REDACTED] product.

**Action**

Check own supply chain to pro-actively avoid this problem  
Prepare statement to clarify that your brand is not affected

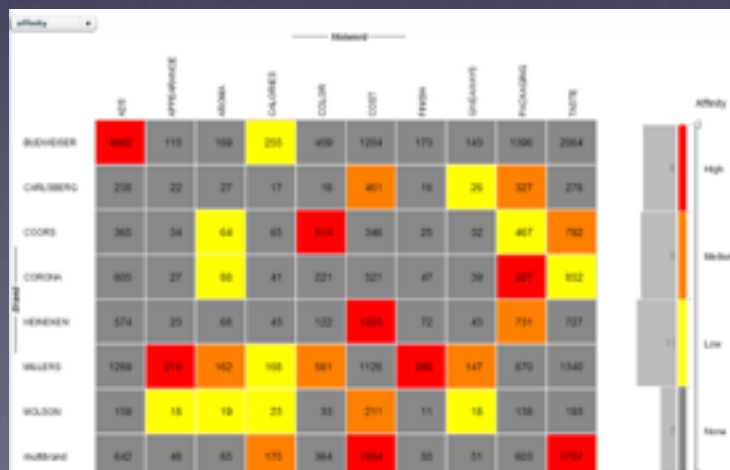
# Listen to Social Media to design better products



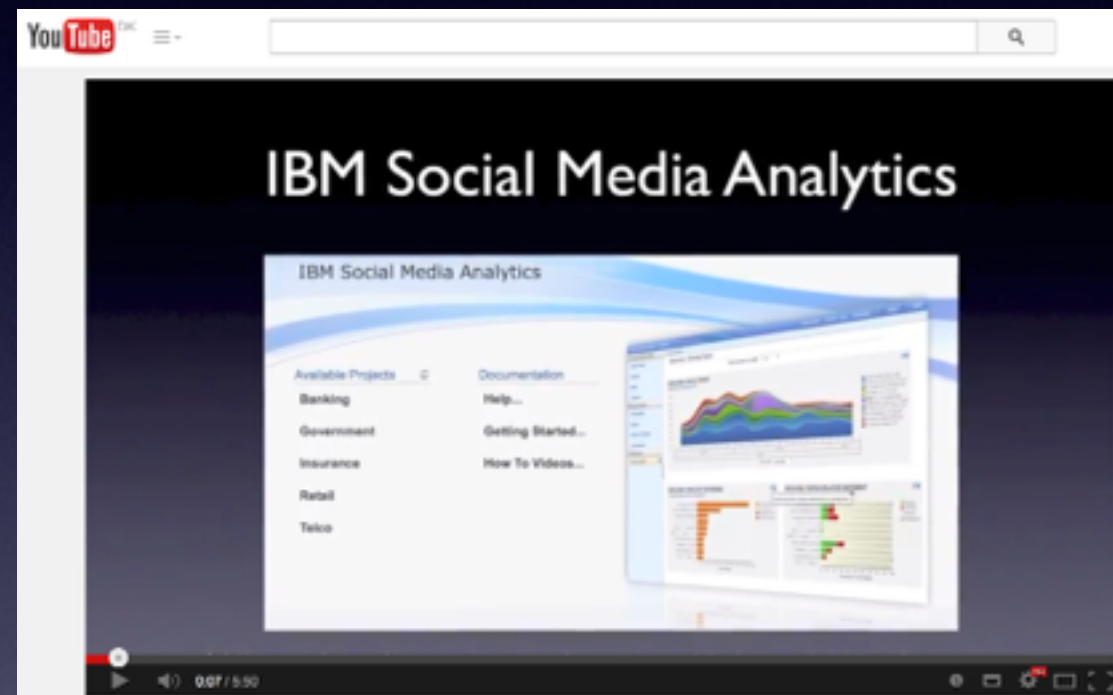
**Ford** considers social media to be a boundary-less group and their largest focus group. Here they listen to what is being said about Ford and competitive products.

This information is then used in the development of future models (fx. The 2016 Ford Explorer) focusing on what people like, don't like, need to be changed, need to be added etc.

## IBM Social Media Analytics used as the solution



# Want to now more ?



[https://www.youtube.com/watch?v=vAcqZ\\_THHwI](https://www.youtube.com/watch?v=vAcqZ_THHwI)

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Predictive Analytics Specialist  
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